

Trading Terms

Hi. Dear Sirs

We are a professional catsuits zentais unitards leotards fetishwear products manufacture with 8 years experiences in China, offering over 250 various kinds of products and monthly output up to 15,000 pieces. We are the best manufacturer that **you can trust in China.**

With high quality, competitive prices and prompt deliveries, our products are selling very well in such overseas markets as UK, France, the USA, Canada, Germany, Australia, Norway, Denmark, Sweden, Switzerland Japan and New Zealand. Our primary goal is to offer clients with the best and most valuable products. We are trying to build long-term relationships with all customers.

- **charge for sampling:** US\$50.00/pcs (our company pay shipping fees) / latex(US\$100)
(Lead time for sampling to production: 3-7 working days)

- **We are pleased to enclose a price list.** (US\$):

Article no	Fabric	style	FOB price 10-20	FOB price 21-50	FOB price 51-100	FOB price 101-500
A001	Shiny Lycra	catsuit	22	20	19	17
A002 (recommend)	PVC	catsuit	30	28	27	25
A003	Spandex /lycra	catsuit	19	18	17	15.
A008 (recommend)	Latex catsuit	Catsuit	US\$88	US\$85	US\$79	US\$75

(other styles please inquiry price.)

- **Shipping term:** EMS UPS DHL or by sea (larger order)

Customer will pay the shipping costs.

The shipping costs according to the weight of the goods. We will calculate out the cheapest plan according to the quantity of order each time.

TAX: We have very abundant experience of evading payment of duty. (VAT)

Minimum order: **10 pieces**

- **Payment term:**

10-20 PCS	21-500 PCS	More than 500 PCS
Paypal or T/T (or others)	Paypal or T/T (or others)	30% T/T in advance 70% left paid by irrevocable L/C at sight (or others)

- **production lead time:**

10-20 PCS	21-100 PCS	101-500 PCS	More than 500 PCS
3-7 working days	7-15 working days	15-25 working days	20-35 working days

- **Product Features:**

1) Fabric: spandex/Lycra PVC Latex Etc.

2) Styles: catsuit zentai unitard leotard Custome clubwear fetishwear Etc. **and producing according to customer's samples or photos.**

3) Colors: Black Red Blue White Etc. **and all popular colors.**

4) Size: S M L XL XXL XXXL and producing according to customer's measurements.

5) Size chart:

Size	Height(cm)	Weight(kg)	Chest(cm)	Waist(cm)	Hip(cm)
M	160-168cm	59-68kg	86-92cm	71-76cm	86-92cm
L	168-178cm	68-77kg	92-97cm	76-82cm	92-97cm
XL	178-188cm	77-84kg	97-102cm	82-87cm	97-102cm
XXL	178-193cm	84-92kg	102-109cm	87-92cm	102-109cm
XXXL	178-195cm	92-104kg	109-115cm	92-97cm	109-115cm

6) Options price:

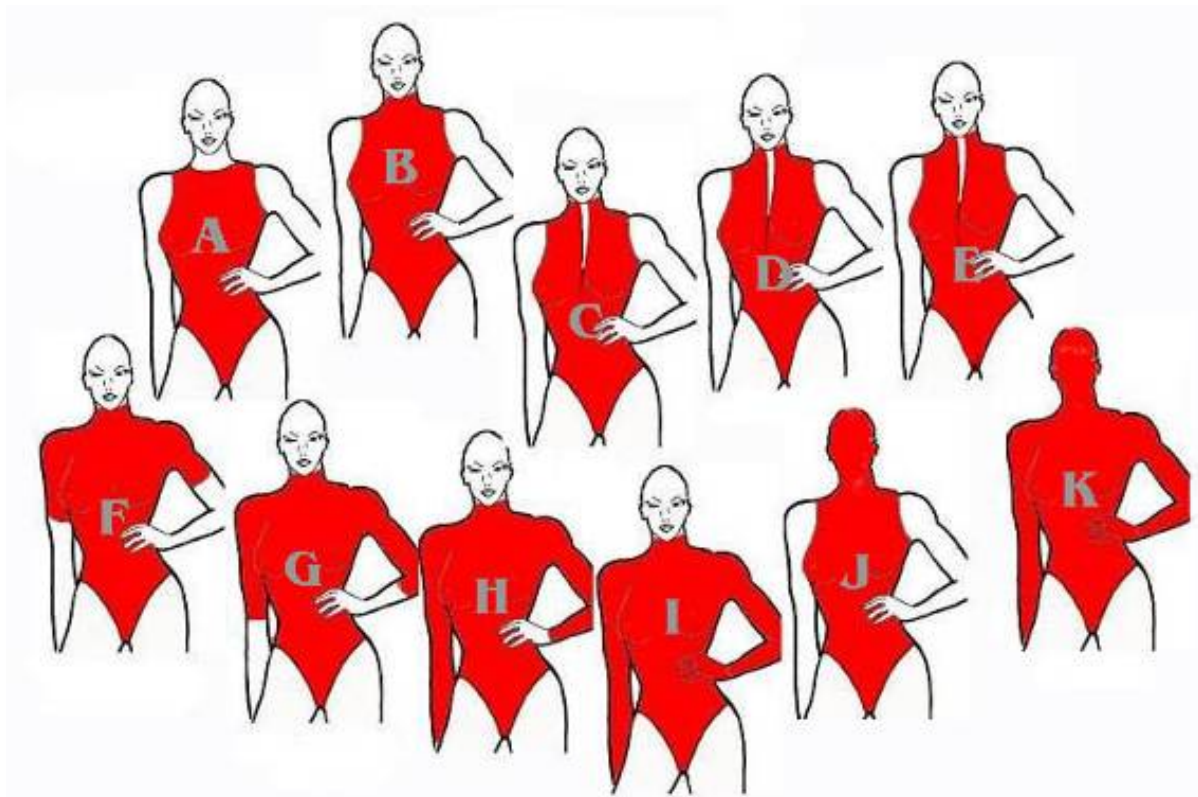
Add crotch zipper / Removable hood glove foot / mask: opening face & mouth eyes, eyes and mouth zipper / chest zipper. / add tail Etc,

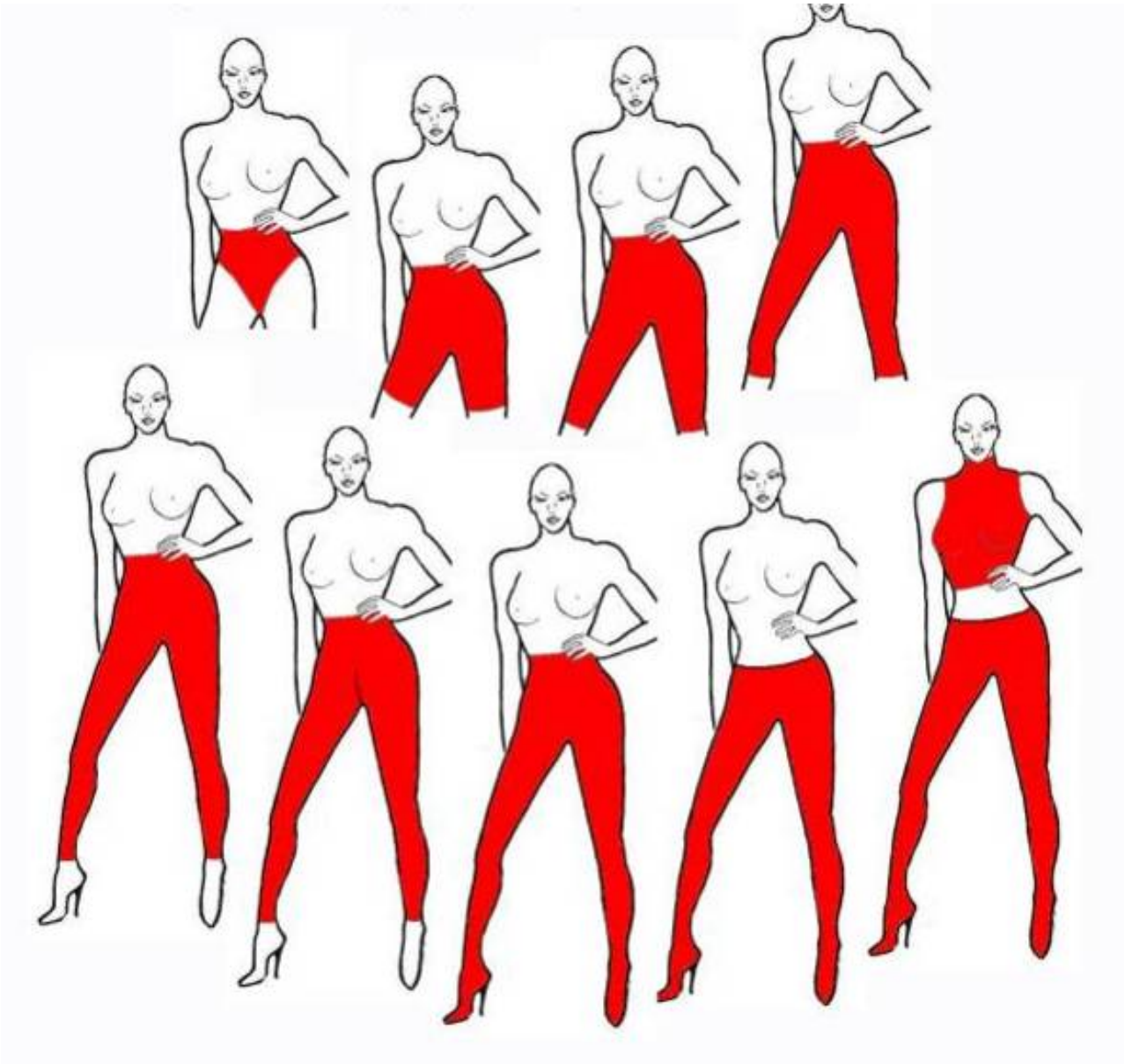
10-20 PCS	21-100 PCS	101-500 PCS	More than 500 PCS
US\$3	US\$2	US\$1	free

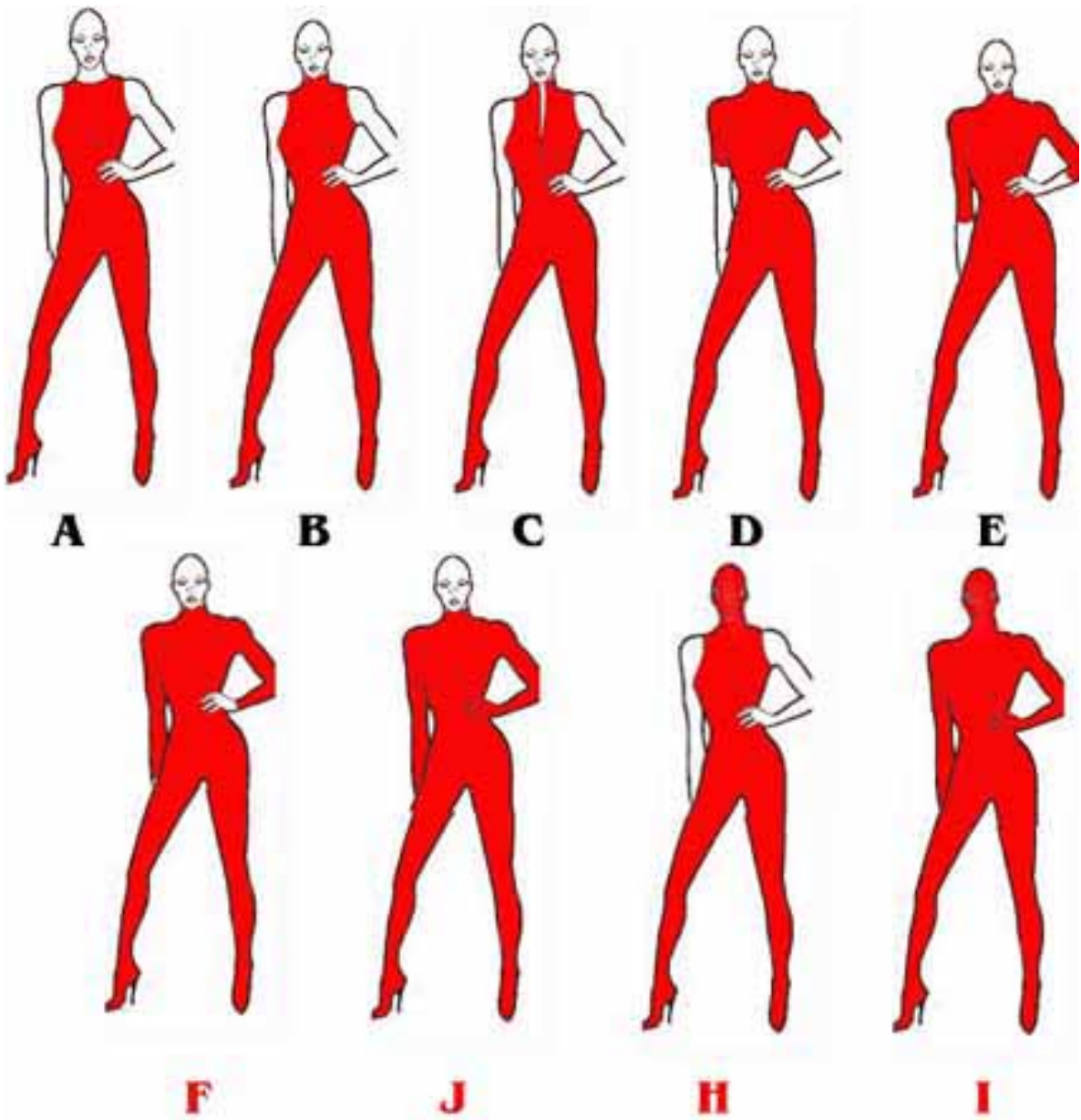
7) Special design and measurements

8) Catalogue (see attachment).

styles & masks







Some pictures of latex Clothing



Shoes and Boots



I look forward to see your reply!

Best Regards

Shanghai Latexbay trading co.,Ltd

www.latexbay.com

Sales manager [qiqi](#)